## **FINANCIAL PLANS**

|   | 1997<br>Actual | 1998<br>Actual | 1999<br>Current<br>Budget | %<br>Change<br>from prior<br>year | 2000<br>Adopted | %<br>Change<br>from prior<br>year | 2001<br>Forecast | %<br>Change<br>from prior<br>year | 2002<br>Forecast | %<br>Change<br>from prior<br>year | 2003<br>Forecast | %<br>Change<br>from prior<br>year |
|---|----------------|----------------|---------------------------|-----------------------------------|-----------------|-----------------------------------|------------------|-----------------------------------|------------------|-----------------------------------|------------------|-----------------------------------|
| Sources                                     |                |                |                           |                                   |                 |                                   |                  |                                   |                  |                                   |                  |                                   |
|   |                |                |                           |                                   |                 |                                   |                  |                                   |                  |                                   |                  |                                   |
| Property Taxes                              | 51,131         | 52,373         | 53,787                    | 2.7%                              | 55,915          | 4.0%                              | 57,872           | 3.5%                              | 59,898           | 3.5%                              | 61,994           | 3.5%                              |
| Franchise Fees                              | 20,252         | 18,974         | 19,685                    | 3.7%                              | 19,800          | 0.6%                              | 20,196           | 2.0%                              | 20,600           | 2.0%                              | 21,012           | 2.0%                              |
| Licenses and Permits                        | 14,059         | 15,522         | 16,800                    | 8.2%                              | 16,097          | -4.2%                             | 16,419           | 2.0%                              | 16,747           | 2.0%                              | 17,082           | 2.0%                              |
| LGA   | 54,888         | 56,256         | 58,057                    | 3.2%                              | 59,505          | 2.5%                              | 60,993           | 2.5%                              | 62,517           | 2.5%                              | 64,080           | 2.5%                              |
| HACA  | 13,007         | 13,002         | 15,932                    | 22.5%                             | 17,550          | 10.2%                             | 17,550           | 0.0%                              | 17,550           | 0.0%                              | 17,550           | 0.0%                              |
| Charges for Services                        | 13,363         | 13,672         | 13,768                    | 0.7%                              | 14,348          | 4.2%                              | 14,348           | 0.0%                              | 14,348           | 0.0%                              | 14,348           | 0.0%                              |
| Fines and Forfeits                          | 5,852          | 6,321          | 6,000                     | -5.1%                             | 6,200           | 3.3%                              | 6,231            | 0.5%                              | 6,262            | 0.5%                              | 6,293            | 0.5%                              |
| Interest & Internal Working Capital Charges | 1,848          | 2,767          | 1,250                     | -54.8%                            | 1,550           | 24.0%                             | 1,550            | 0.0%                              | 1,550            | 0.0%                              | 1,550            | 0.0%                              |
| Transfers In                                | 12,735         | 13,406         | 14,652                    | 9.3%                              | 12,537          | -14.4%                            | 12,674           | 1.1%                              | 12,815           | 1.1%                              | 12,959           | 1.1%                              |
| Other                                       | 15,005         | 14,409         | 17,490                    | 21.4%                             | 15,324          | -12.4%                            | 15,495           | 1.1%                              | 15,669           | 1.1%                              | 15,845           | 1.1%                              |
|   |                |                |                           |                                   |                 |                                   |                  |                                   |                  |                                   |                  |                                   |
| Total                                       | 202,140        | 206,702        | 217,421                   | 5.2%                              | 218,826         | 0.6%                              | 223,328          | 2.1%                              | 227,956          | 2.1%                              | 232,714          | 2.1%                              |
|   |                |                |                           |                                   |                 |                                   |                  |                                   |                  |                                   |                  |                                   |
|   |                |                |                           |                                   |                 |                                   |                  |                                   |                  |                                   |                  |                                   |
| Uses  |                |                |                           |                                   |                 |                                   |                  |                                   |                  |                                   |                  |                                   |
|   |                |                |                           |                                   |                 |                                   |                  |                                   |                  |                                   |                  |                                   |
| Police                                      | 81,106         | 82,746         | 84,391                    | 2.0%                              | 87,596          | 3.8%                              | 90,324           | 3.1%                              | 93,137           | 3.1%                              | 96,037           | 3.1%                              |
| Fire  | 35,023         | 35,684         | 37,220                    | 4.3%                              | 38,330          | 3.0%                              | 39,548           | 3.2%                              | 40,805           | 3.2%                              | 42,098           | 3.2%                              |
| Public Works                                | 34,962         | 36,470         | 38,155                    | 4.6%                              | 32,613          | -14.5%                            | 33,300           | 2.1%                              | 34,002           | 2.1%                              | 34,719           | 2.1%                              |
| Other Departments                           | 43,702         | 45,226         | 48,330                    | 6.9%                              | 49,981          | 3.4%                              | 51,402           | 2.8%                              | 52,865           | 2.8%                              | 54,369           | 2.8%                              |
| Total Departments                           | 194,793        | 200,126        | 208,096                   | 4.0%                              | 208,520         | 0.2%                              |                  | 2.9%                              | 220,809          | 2.9%                              | 227,224          | 2.9%                              |
| Non-departmental Programs                   | 1,387          | 1,658          | 3,489                     | 110.4%                            | 2,680           | -23.2%                            | 2,707            | 1.0%                              | 2,734            | 1.0%                              | 2,761            | 1.0%                              |
| Pension Credit                              | (5,319)        | (4,783)        | (4,500)                   | -5.9%                             | (4,320)         | -4.0%                             | (4,039)          | -6.5%                             | (3,777)          | -6.5%                             | (3,531)          | -6.5%                             |
| Transfers Out                               | 8,815          | 8,561          | 10,336                    | 20.7%                             | 11,946          | 15.6%                             | 11,886           | -0.5%                             | 11,827           | -0.5%                             | 11,768           | -0.5%                             |
| Prior Years Cost Reductions To Balance      | ,              | ,              | ,                         |                                   | ,               | n/a                               | -                | n/a                               | (1,800)          | n/a                               | (3,637)          | 102.1%                            |
| Cost Reduction Required To Balance          |                |                |                           |                                   |                 | n/a                               | (1,801)          | n/a                               | (1,837)          | 2.0%                              | (1,871)          | 1.9%                              |
| •   |                |                |                           |                                   |                 |                                   | , , ,            |                                   | ( ) /            |                                   | , , ,            |                                   |
| Total                                       | 199,676        | 205,562        | 217,421                   | 5.8%                              | 218,826         | 0.6%                              | 223,328          | 2.1%                              | 227,956          | 2.1%                              | 232,714          | 2.1%                              |
|   | ,-             | ,              | ,                         |                                   |                 |                                   | -,               | ,,                                | ,                | , ,                               | - , -            |                                   |
|   |                |                |                           |                                   |                 |                                   |                  |                                   |                  |                                   |                  |                                   |
| Change in Fund Balance                      | 2,464          | 1,140          | -                         |                                   | -               |                                   | 0                |                                   | 0                |                                   | 0                |                                   |

## **Convention Center**

(In Thousands)

|  | 1997     | 1998     | 1999     | %           | 2000             | %                      | 2001     | %           | 2002       | %           | 2003       | %           | 2004       | %           |
|--|----------|----------|----------|-------------|------------------|------------------------|----------|-------------|------------|-------------|------------|-------------|------------|-------------|
|  | Actual   | Actual   | Current  | Change from | Budget           | Change from prior year | Forecast | Change from | Forecast   | Change from | Forecast   | Change from | Forecast   | Change from |
|  |          |          | Budget   | prior year  |                  | prior year             |          | prior year  |            | prior year  |            | prior year  |            | prior year  |
|  |          |          |          |             |                  |                        |          |             |            |             |            |             |            |             |
|  |          |          |          |             |                  |                        |          |             |            |             |            |             |            |             |
| Operating Revenues:                            |          |          |          |             |                  |                        |          |             |            |             |            |             |            |             |
| Charges For Services                           | 2,953    | 3,015    | 2,827    | -6.2%       | 3,115            | 10.2%                  | 3,177    | 2.0%        | 3,241      | 2.0%        | 3,306      | 2.0%        | 3,372      | 2.0%        |
| Rents  | 5,198    | 5,193    | 5,220    | 0.5%        | 5,312            | 1.8%                   | 5,418    | 2.0%        | 5,527      | 2.0%        | 5,637      | 2.0%        | 5,750      | 2.0%        |
| Other Miscellaneous Operating                  | 1,636    | 1,646    | 1,969    | 19.6%       | 1,720            | -12.6%                 | 1,754    | 2.0%        | 1,789      | 2.0%        | 6,073      | 239.4%      | 10,612     | 74.7%       |
| Total Operating Revenues                       | 9,787    | 9,854    | 10,077   | 2.3%        | 10,147           | 0.7%                   | 10,350   | 2.0%        | 10,557     | 2.0%        | 15,016     | 42.2%       | 19,734     | 31.4%       |
|  |          |          |          |             |                  |                        |          |             |            |             |            |             |            |             |
| Operating Expenses:                            |          |          |          |             |                  |                        |          |             |            |             |            |             |            |             |
| Convention Center Operations                   | 10,927   | 10,885   | 12,294   | 12.9%       | 12,409           | 0.9%                   | 12,905   | 4.0%        | 13,422     | 4.0%        | 19,094     | 42.3%       | 25,099     | 31.4%       |
| Finance  | 240      | 259      | 277      | 6.9%        | 241              | -13.0%                 | 249      | 3.4%        | 258        | 3.4%        | 266        | 3.4%        | 275        | 3.4%        |
| Human Resources                                | 36       | 45       | 46       | 2.2%        | 47               | 2.2%                   | 49       | 3.4%        | 50         | 3.4%        | 52         | 3.4%        | 54         | 3.4%        |
| Total Operating Expenses                       | 11,203   | 11,189   | 12,617   | 12.8%       | 12,697           | 0.6%                   | 13,203   | 4.0%        | 13,730     | 4.0%        | 19,413     | 41.4%       | 25,428     | 31.0%       |
| Operating Revenues Over                        |          |          |          |             |                  |                        |          |             |            |             |            |             |            |             |
| (Under) Operating Expenses                     | (1,416)  | (1,335)  | (2,540)  | 90.3%       | (2,550)          | 0.4%                   | (2,853)  | 11.9%       | (3,173)    | 11.2%       | (4,397)    | 38.6%       | (5,695)    | 29.5%       |
| Non-Operating Revenues:                        |          |          |          |             |                  |                        |          |             |            |             |            |             |            |             |
| Sales Tax                                      | 21,287   | 24.097   | 25,000   | 3.7%        | 26.000           | 4.0%                   | 27,040   | 4.0%        | 28.122     | 4.0%        | 29,246     | 4.0%        | 30,490     | 4.3%        |
| Entertainment Tax                              | 6.048    | 6,015    | 6,700    | 11.4%       | 6,500            | -3.0%                  | 6,695    | 3.0%        | 6,896      | 3.0%        | 7,103      | 3.0%        | 7,504      | 5.6%        |
| Food Tax                                       | 6,400    | 7,147    | 7,650    | 7.0%        | 7,400            | -3.3%                  | 7,548    | 2.0%        | 7,699      | 2.0%        | 7,853      | 2.0%        | 8,185      | 4.2%        |
| Liquor Tax                                     | 1,935    | 2,363    | 2,165    | -8.4%       | 2,700            | 24.7%                  | 2,754    | 2.0%        | 2,809      | 2.0%        | 2,865      | 2.0%        | 2,923      | 2.0%        |
| Lodging Tax                                    | 2,514    | 2,752    | 2,890    | 5.0%        | 2,900            | 0.3%                   | 2,987    | 3.0%        | 3,077      | 3.0%        | 3,169      | 3.0%        | 3,571      | 12.7%       |
| Interest                                       | 938      | 1,050    | 925      | -11.9%      | 925              | 0.0%                   | 1,146    | 23.9%       | 1,181      | 3.1%        | 1,216      | 3.0%        | 1,253      | 3.0%        |
| State Financing of Existing Debt               | 0        | 0        | 813      | N/A         | 1,517            | n/a                    | 3,288    | N/A         | 81,527     | 2379.5%     | 0          | -100.0%     | 0,200      | N/A         |
| Total Non-Operating Revenues                   | 39,122   | 43,424   | 46,143   | 6.3%        | 47,942           | 3.9%                   | 51,458   | 7.3%        | 131,310    | 155.2%      | 51,452     | -60.8%      | 53,925     | 4.8%        |
| Total Non Operating Novellage                  | 00,122   | 10, 12 1 | 10,110   | 0.070       | 17,012           | 0.070                  | 01,100   | 1.070       | 101,010    | 100.270     | 01,102     | 00.070      | 00,020     | 1.070       |
| Non-Operating Expenses                         |          |          |          |             |                  |                        |          |             |            |             |            |             |            |             |
| GMCVA  | 3,463    | 3,963    | 4,494    | 13.4%       | 4,910            | 9.3%                   | 4,910    | 0.0%        | 4,622      | -5.9%       | 4,622      | 0.0%        | 4,622      | 0.0%        |
| Retirement Incentive                           | 12       | 13       | 14       | 7.7%        | 16               | 14.3%                  | 0        | -100.0%     | 0          | N/A         | 0          | N/A         | 0          | N/A         |
| Neighborhood Early Learning Centers            | 0        | 0        | 3,089    | N/A         | 0                | N/A                    | 0        | N/A         | 0          | N/A         | 0          | N/A         | 0          | N/A         |
| Convention Center Completion Project           | 358      | 230      | 589      | 156.1%      | 360              | -38.9%                 | 360      | 0.0%        | 0          | -100.0%     | 0          | N/A         | 0          | N/A         |
| Avenue of the Arts - Convention Center Related | 0        | 0        | 100      | N/A         | 100              | N/A                    | 100      | 0.0%        | 0          | N/A         | 0          | N/A         | 0          | N/A         |
| Convention Center - Ongoing Equipment and      |          |          |          |             |                  |                        |          |             |            |             |            |             |            |             |
| Improvement                                    | 762      | 719      | 741      | 3.1%        | 844              | 13.9%                  | 618      | -26.8%      | 720        | 16.5%       | 720        | 0.0%        | 720        | 0.0%        |
| Transfer To General Fund - Entertainment Tax   | 5,176    | 5,089    | 5,675    | 11.5%       | 5,400            | -4.8%                  | 6,045    | 11.9%       | 6,146      | 1.7%        | 6,253      | 1.7%        | 6,554      | 4.8%        |
| Transfer To Spec Rev - Target Ctr Reserve      | 872      | 926      | 1,200    | 29.6%       | 830              | -30.8%                 | 650      | -21.7%      | 750        | 15.4%       | 850        | 13.3%       | 950        | 11.8%       |
| Transfer To Spec Rev - Conv Center Reserve     | 950      | 950      | 950      | 0.0%        | 950              | 0.0%                   | 1,047    | 10.2%       | 1,100      | 5.1%        | 1,155      | 5.0%        | 1,213      | 5.0%        |
| Transfer To Debt Service                       | 16,317   | 17,908   | 16,788   | -6.3%       | 20,855           | 24.2%                  | 24,405   | 17.0%       | 25,928     | 6.2%        | 27,302     | 5.3%        | 27,419     | 0.4%        |
| Transfer To Enterprise - Parking Fund          | 7,757    | 8,384    | 8,736    | 4.2%        | 11,508           | 31.7%                  | 8,985    | -21.9%      | 9,108      | 1.4%        | 9,212      | 1.1%        | 9,263      | 0.6%        |
| Transfer To Internal Service - ITS Data        | 56       | 56       | 56       | 0.0%        | 57               | 1.8%                   | 56       | -1.8%       | 56         | 0.0%        | 56         | 0.0%        | 56         | 0.0%        |
| Transfer to Internal Service - HR Benefits     | 0        | 8        | 8        | 0.0%        | 8                | 0.0%                   | 8        | 0.0%        | 8          | 0.0%        | 8          | 0.0%        | 8          | 0.0%        |
| Payment to Existing Bond Holders               | 0        | 0        | 0        | N/A         | 0                | N/A                    | 0        | N/A         | 81,527     | N/A         | 0          | N/A         | 0          | N/A         |
| Total Non-Operating Expenses                   | 35,723   | 38,246   | 44,360   | 16.0%       | 45,838<br>58,535 | 3.3%                   | 47,184   | 2.9%        | 129,965    | 175.4%      | 50,178     | -61.4%      | 50,805     | 1.2%        |
| Total Change to Fund Balance                   | \$ 1,983 | \$ 3,843 | \$ (757) | _           | \$ (446)         |                        | \$ 1,421 |             | \$ (1,827) |             | \$ (3,122) |             | \$ (2,574) |             |

## **Intergovernmental Services Fund**

### Five Year Financial Plan

|  | 1997<br>Actual | 1998<br>Actual | %<br>Change     | 1999<br>Current | %<br>Change     | 2000<br>Budget | %<br>Change        | 2001<br>Forecast | %<br>Change     | 2002<br>Forecast | %<br>Change        | 2003<br>Forecast | %<br>Change     | 2004<br>Forecast | %<br>Change     |
|--|----------------|----------------|-----------------|-----------------|-----------------|----------------|--------------------|------------------|-----------------|------------------|--------------------|------------------|-----------------|------------------|-----------------|
|  |                |                | from prior year |                 | from prior year |                | from prior<br>year |                  | from prior year |                  | from prior<br>year |                  | from prior year |                  | from prior year |
|  |                |                |                 |                 |                 |                |                    |                  |                 |                  |                    |                  |                 |                  |                 |
| City Clerk Sources                           | 1,319          | 1,552          | 17.7%           | 1,414           | -8.9%           | 1,373          | -2.9%              | 1,407            | 2.5%            | 1,443            | 2.5%               | 1,479            | 2.5%            | 1,516            |                 |
| City Clerk Uses                              | 1,199          | 1,261          | 5.2%            | 1,299           | 3.0%            | 1,312          | 1.0%               | 1,345            | 2.5%            | 1,378            | 2.5%               | 1,413            | 2.5%            | 1,448            | 2.5%            |
| Sources Over (under) Uses                    | 120            | 291            |                 | 115             |                 | 61             |                    | 63               |                 | 64               |                    | 66               |                 | 67               |                 |
| ITS Sources:                                 |                |                |                 |                 |                 |                |                    |                  |                 |                  |                    |                  |                 |                  |                 |
| Charge For Services                          | 1,431          | 1,592          | 11.3%           | 1,266           | -20.5%          | 1,397          | 10.3%              | 1,396            | -0.1%           | 1,396            | 0.0%               | 1,396            | 0.0%            | 1,396            | 0.0%            |
| ITS Data Departmental Base Charges           | 0              | 0              | n/a             | 0               | n/a             | 0              | n/a                | 1,000            | n/a             | 2,000            | n/a                | 3,000            | 50.0%           | 4,000            | 33.3%           |
| ITS Data Departmental Rate Increase          | 0              | 0              | n/a             | 0               | n/a             | 0              | n/a                | 1,000            | n/a             | 1,000            | 0.0%               | 1,000            | 0.0%            | 1,000            | 0.0%            |
| Tsf From Gen Fd - ITS Data Charges           | 4,143          | 4,226          | 2.0%            | 4,307           | 1.9%            | 5,307          | 23.2%              | 4,307            | -18.8%          | 4,307            | 0.0%               | 4,307            | 0.0%            | 4,307            | 0.0%            |
| Tsf From Spec Rev Fds-ITS Data Charges       | 83             | 56             | -32.5%          | 56              | 0.0%            | 57             | 1.8%               | 57               | 0.0%            | 57               | 0.0%               | 57               | 0.0%            | 57               | 0.0%            |
| Tsf From Cap Proj Fds-ITS Data Charges       | 5              | 5              | 0.0%            | 5               | 0.0%            | 5              | 0.0%               | 5                | 0.0%            | 5                | 0.0%               | 5                | 0.0%            | 5                | 0.0%            |
| Tsf From Cap Proj Fds-SISP Pay Go Projects   | 0              | 0              | n/a             | 0               | n/a             | 142            | n/a                | 0                | n/a             | 0                | n/a                | 0                | n/a             | 0                | n/a             |
| Tsf From Enterprise Fds-ITS Data Charges     | 2,031          | 2,031          | 0.0%            | 2,031           | 0.0%            | 2,033          | 0.1%               | 2,033            | 0.0%            | 2,033            | 0.0%               | 2,033            | 0.0%            | 2,033            | 0.0%            |
| Tsf From Enterprise Fds-SISP Pay Go Projects | 0              | 0              | n/a             | 0               | n/a             | 168            | n/a                | 0                | n/a             | 0                | n/a                | 0                | n/a             | 0                | n/a             |
| Tsf From Int Service Fds-ITS Data Charges    | 67             | 67             | 0.0%            | 67              | 0.0%            | 69             | 3.0%               | 69               | 0.0%            | 69               | 0.0%               | 69               | 0.0%            | 69               | 0.0%            |
| Tsf From Comp Units-ITS Data Charges         | 0              | n/a            | n/a             | 0               | n/a             | 43             | n/a                | 43               | 0.0%            | 43               | 0.0%               | 43               | 0.0%            | 43               | 0.0%            |
| Tsf From Comp Units - Park PRIRS Syst Debt   |                | 0              | n/a             | 0               | n/a             | 93             | n/a                | 93               | 0.0%            | 93               | 0.0%               | 93               | 0.0%            | 93               | 0.0%            |
| Tsf From Grants-911 Phone Syst Debt          |                | 0              | n/a             | 0               | n/a             | 108            | n/a                | 108              | 0.0%            | 108              | 0.0%               | 108              | 0.0%            | 108              | 0.0%            |
| ITS Sources -Existing Debt Payment           | 2,319          | 2,566          | 10.7%           | 4,379           | 70.7%           | 2,909          | -33.6%             | 2,909            | 0.0%            | 2,909            | n/a                | 2,909            | n/a             | 2,909            | n/a             |
| Total ITS Sources                            | 10,079         | 10,543         | 4.6%            | 12,111          | 14.9%           | 12,331         |                    | 13,020           | 5.6%            | 14,020           | 7.7%               | 15,020           | 7.1%            | 16,020           | 6.7%            |
| ITS Uses                                     | 9.101          | 10.357         | 13.8%           | 12,184          | 17.6%           | 14,910         | 22.4%              | 15,283           | 2.5%            | 15.665           | 2.5%               | 16.056           | 2.5%            | 16.458           | 2.5%            |
| ITS Uses - SISP/Fiscol Debt (Existing)       | 2,319          | 2,566          | 10.7%           | 3,740           | 45.8%           | 2.681          | -28.3%             | 5,601            | 108.9%          | 5,506            | -1.7%              | 5,407            | -1.8%           | 4,097            | -24.2%          |
| ITS Uses - HRIS Debt (Existing)              | 210            | 880            | 319.0%          | 1,275           | 44.9%           | 1,278          | 0.2%               | 1,285            | 0.5%            | 1,289            | 0.3%               | 1,296            | 0.5%            | 7,007            | -100.0%         |
| ITS Uses - Other Misc Debt (Existing)        | 0              | 000            | 0.0%            | 255             | n/a             | 250            | -2.0%              | 240              | -4.0%           | 1,203            | -17.9%             | 240              | 21.8%           | 195              | -18.8%          |
| ITS Uses - SISP Debt - 2000 to 2002 Sale     | 0              | 0              | n/a             | 0               | n/a             | 250            | n/a                | 2,340            | 836.0%          | 3,915            | 67.3%              | 5,490            | 40.2%           | 6,920            | 26.0%           |
| Total ITS Uses                               | 11,630         | 13,803         | 18.7%           | 17,454          | 26.5%           | 19,369         | 11/4               | 24,749           | 000.070         | 26,572           | 01.070             | 28,489           | 10.270          | 27,670           | 20.070          |
|  |                |                |                 |                 |                 |                |                    |                  |                 |                  |                    |                  |                 |                  |                 |
| ITS Sources Over (under) Uses                | (1,551)        | (3,260)        |                 | (5,343)         |                 | (7,038)        |                    | (11,729)         |                 | (12,552)         |                    | (13,469)         |                 | (11,650)         |                 |
| Change in Fund Balance                       | (1,431)        | (2,969)        |                 | (5,228)         |                 | (6,977)        |                    | (11,666)         |                 | (12,488)         |                    | (13,404)         |                 | (11,583)         |                 |
| -  | ,              | , , , , ,      |                 | , , -,          |                 | , , ,          |                    | , , , , ,        |                 | , , , , , ,      |                    | , , ,            |                 | . , -,           |                 |
| Fund Balance                                 | (1,453)        | (4,422)        |                 | (9,650)         |                 | (16,627)       |                    | (28,293)         |                 | (40,781)         |                    | (54,185)         |                 | (65,767)         |                 |

|                        | 1997<br>Actual | 1998<br>Actual | 1999<br>Original<br>Budget | %<br>Change<br>from<br>prior year | 2000<br>Budget | %<br>Change<br>from<br>prior year | 2001<br>Forecast | % Change from prior year | 2002<br>Forecast | %<br>Change<br>from<br>prior year | 2003<br>Forecast | %<br>Change<br>from<br>prior year | 2004<br>Forecast | %<br>Change<br>from<br>prior year |
|------------------------|----------------|----------------|----------------------------|-----------------------------------|----------------|-----------------------------------|------------------|--------------------------|------------------|-----------------------------------|------------------|-----------------------------------|------------------|-----------------------------------|
| Sources                |                |                |                            |                                   |                |                                   |                  |                          |                  |                                   |                  |                                   |                  |                                   |
| Asphalt Sales          | 1,842,405      | 2,255,405      | 2,350,000                  | 4%                                | 2,693,876      | 15%                               | 2,772,987        | 3%                       | 2,854,200        | 3%                                | 2,937,578        | 3%                                | 3,023,187        | 3%                                |
| Concrete Sales         | 797,085        | 18,664         | 0                          | -100%                             | 0              | 0%                                | 0                | 0%                       | 0                | 0%                                | 0                | 0%                                | 0                | 0%                                |
| Engineering Lab        | 733,821        | 759,247        | 720,000                    | -5%                               | 837,000        | 16%                               | 837,000          | 0%                       | 837,000          | 0%                                | 837,000          | 0%                                | 837,000          | 0%                                |
| Total                  | 3,373,311      | 3,033,316      | 3,070,000                  | 1%                                | 3,530,876      | 15%                               | 3,609,987        | 2%                       | 3,691,200        | 2%                                | 3,774,578        | 2%                                | 3,860,187        | 2%                                |
|                        |                |                |                            |                                   |                |                                   |                  |                          |                  |                                   |                  |                                   |                  |                                   |
|                        |                |                |                            |                                   |                |                                   |                  |                          |                  |                                   |                  |                                   |                  |                                   |
| Uses                   |                |                |                            |                                   |                |                                   |                  |                          |                  |                                   |                  |                                   |                  |                                   |
| Asphalt Plant          | 1,926,795      | 2,180,518      | 2,442,584                  | 12%                               | 2,413,439      | -1%                               | 2,459,620        | 2%                       | 2,506,843        | 2%                                | 2,555,136        | 2%                                | 2,604,528        | 2%                                |
| Concrete Plant         | 893,916        | 77,296         | 105,654                    | 37%                               | -              | -100%                             | -                | N/A                      | -                | N/A                               | -                | N/A                               | -                | N/A                               |
| Laboratory Expenses    | 780,015        | 765,526        | 889,933                    | 16%                               | 1,003,614      | 13%                               | 1,033,090        | 3%                       | 1,063,513        | 3%                                | 1,094,915        | 3%                                | 1,127,329        | 3%                                |
| Finance                | 83,654         | 93,408         | 101,161                    | 8%                                | 96,819         | -4%                               | 100,018          | 3%                       | 103,325          | 3%                                | 106,746          | 3%                                | 110,283          | 3%                                |
| Transfers              | 4,793          | 6,264          | 6,264                      | 0%                                | 7,000          | 12%                               | 7,105            | 1%                       | 7,212            | 1%                                | 7,320            | 1%                                | 7,430            | 1%                                |
| Retirement Incentive   | 8,330          | 7,344          | 9,000                      | 23%                               | 10,000         | 11%                               | 10,150           | 1%                       | 10,302           | 1%                                | 10,457           | 1%                                | 10,614           | 1%                                |
| Total                  | 3,697,503      | 3,130,358      | 3,554,600                  | 14%                               | 3,530,876      | -1%                               | 3,609,987        | 2%                       | 3,691,200        | 2%                                | 3,774,578        | 2%                                | 3,860,187        | 2%                                |
|                        |                |                |                            |                                   |                |                                   |                  |                          |                  |                                   |                  |                                   |                  |                                   |
|                        |                |                |                            |                                   |                |                                   |                  |                          |                  |                                   |                  |                                   |                  |                                   |
| Change in Fund Balance | (324,192)      | (97,042)       | (484,600)                  | 499%                              | 0              | 0%                                | 0                | N/A                      | 0                | N/A                               | 0                | N/A                               | 0                | N/A                               |

|                           | 1997<br>Actual | 1998<br>Actual | 1999<br>Original | %<br>Change<br>from | 2000<br>Budget | %<br>Change<br>from | 2001<br>Forecast | %<br>Change<br>from | 2002<br>Forecast | %<br>Change<br>from | 2003<br>Forecast | %<br>Change<br>from | 2004<br>Forecast | %<br>Change<br>from |
|---------------------------|----------------|----------------|------------------|---------------------|----------------|---------------------|------------------|---------------------|------------------|---------------------|------------------|---------------------|------------------|---------------------|
|                           |                |                |                  | prior year          |                | prior year          |                  | prior year          |                  | prior year          |                  | prior year          |                  | prior year          |
| Operations Sources        |                |                |                  |                     |                |                     |                  |                     |                  |                     |                  |                     |                  |                     |
|                           |                |                |                  |                     |                |                     |                  |                     |                  |                     |                  |                     |                  |                     |
| Charges For Service       | 1,897,023      | 156,916        | 1,370,000        | 773%                | 175,000        | -87%                | 177,625          | 1%                  | 180,289          | 1%                  | 182,994          | 1%                  | 185,739          | 1%                  |
| Sales and Other Taxes     | 5,055          |                | -                | N/A                 | -              | N/A                 |                  | N/A                 | -                | N/A                 |                  | N/A                 | -                | N/A                 |
| Charges for Sale          | 1,587,314      | 1,266,323      | 1,805,500        | 43%                 | 1,715,500      | -5%                 | 1,715,500        | 0%                  | 1,715,500        | 0%                  | 1,715,500        | 0%                  | 1,715,500        | 0%                  |
| Equipment Rate Increase   | -              | -              | -                | N/A                 | 1,000,000      | N/A                 | 1,000,000        | 0%                  | 1,000,000        | 0%                  | 1,000,000        | 0%                  | 1,000,000        | 0%                  |
| Interest                  | 2,072          | 4,649          | -                | -100%               | 1,000          | N/A                 | 1,000            | N/A                 | 1,000            | N/A                 | 1,000            | N/A                 | 1,000            | N/A                 |
| Rents                     | 12,968,013     | 19,738,182     | 16,410,000       | -17%                | 19,503,000     | 19%                 | 20,795,545       | 7%                  | 22,107,478       | 6%                  | 23,439,090       | 6%                  | 24,790,677       | 6%                  |
| Gains                     | 65,962         | 223,474        | 100,000          | -55%                | 170,000        | 70%                 | 170,000          | 0%                  | 170,000          | 0%                  | 170,000          | 0%                  | 170,000          | 0%                  |
| Other Misc Revenues       | 523,189        | 400,828        | 364,000          | -9%                 | 412,000        | 13%                 | 412,000          | 0%                  | 412,000          | 0%                  | 412,000          | 0%                  | 412,000          | 0%                  |
|                           | 17,048,628     | 21,790,371     | 20,049,500       | -8%                 | 22,976,500     | 15%                 | 24,271,670       | 6%                  | 25,586,268       | 5%                  | 26,920,584       | 5%                  | 28,274,915       | 5%                  |
| Non-operations Sources    | -              |                |                  |                     |                |                     |                  |                     |                  |                     |                  |                     |                  |                     |
| Transfers                 | 770.000        |                |                  |                     |                |                     |                  |                     |                  |                     |                  |                     |                  |                     |
|                           | -,             |                |                  |                     |                |                     |                  |                     |                  |                     |                  |                     |                  |                     |
| Total Sources             | 17,818,628     | 21,790,371     | 20,049,500       | -8%                 | 22,976,500     | 15%                 | 24,271,670       | 6%                  | 25,586,268       | 5%                  | 26,920,584       | 5%                  | 28,274,915       | 5%                  |
|                           |                |                |                  |                     |                |                     |                  |                     |                  |                     |                  |                     |                  |                     |
| Uses                      |                |                |                  |                     |                |                     |                  |                     |                  |                     |                  |                     |                  |                     |
|                           |                |                |                  |                     |                |                     |                  |                     |                  |                     |                  |                     |                  |                     |
| Operations Uses           |                |                |                  |                     |                |                     |                  |                     |                  |                     |                  |                     |                  |                     |
| Maintenance               | 8,875,753      | 8,845,862      | 7,760,828        | -12%                | 9,685,207      | 25%                 | 9,934,796        | 3%                  | 10,191,779       | 3%                  | 10,456,395       | 3%                  | 10,728,892       | 3%                  |
| Municipal Garage          | 984,998        | 851,347        | 1,154,306        | 36%                 | 1,211,263      | 5%                  | 1,243,015        | 3%                  | 1,275,719        | 3%                  | 1,309,406        | 3%                  | 1,344,107        | 3%                  |
| Operations                | 6,383,295      | 11,391,918     | 10,804,800       | -5%                 | 10,815,277     | 0%                  | 11,153,114       | 3%                  | 11,502,164       | 3%                  | 11,862,812       | 3%                  | 12,235,453       | 3%                  |
| Purchasing                | 5,352,678      | 6,991,601      | 6,785,000        | -3%                 | 2,207,000      | -67%                | 7,140,105        | 224%                | 7,247,207        | 1%                  | 7,355,915        | 1%                  | 7,466,253        | 1%                  |
| Finance Support           | 314,198        | 364,624        | 403,534          | 11%                 | 432,074        | 7%                  | 446,365          | 3%                  | 461,144          | 3%                  | 476,428          | 3%                  | 492,234          | 3%                  |
| Total Operations Uses     | 21,910,922     | 28,445,352     | 26,908,468       | -5%                 | 24,350,821     | -10%                | 29,917,395       | 23%                 | 30,678,013       | 3%                  | 31,460,956       | 3%                  | 32,266,940       | 3%                  |
|                           |                |                |                  |                     |                |                     |                  |                     |                  |                     |                  |                     |                  |                     |
| Non-Operations Uses       |                |                |                  |                     |                |                     |                  |                     |                  |                     |                  |                     |                  |                     |
| Transfers                 | 33,235         | 49,150         | 49,150           | 0%                  | 51,000         | 4%                  | 51,000           | 0%                  | 51,000           | 0%                  | 51,000           | 0%                  | 51,000           | 0%                  |
| Debt Service              | 457,087        | 913,323        | 1,542,500        | 69%                 | 1,756,500      | 14%                 | 1,756,500        | 0%                  | 1,756,500        | N/A                 | 1,813,510        | N/A                 | 2,105,520        | N/A                 |
| Retirement Incentive      | 117,681        | 123,339        | 131,000          | 6%                  | 135,000        | 3%                  | -                | -100%               | -                | N/A                 | -                | N/A                 | -                | N/A                 |
| Capital Facilities        | -              | -              | 4,000,000        | N/A                 | -              | N/A                 | -                | N/A                 | -                | N/A                 | -                | N/A                 | -                | N/A                 |
| Capital Equipment         | -              | -              | -                | N/A                 | •              | N/A                 | -                | N/A                 | -                | #DIV/0!             |                  | #DIV/0!             | -                | #DIV/0!             |
| Total Non-Operations Uses | 608,003        | 1,085,812      | 5,722,650        | 427%                | 1,942,500      | -66%                | 1,807,500        | -7%                 | 1,807,500        | 0%                  | 1,864,510        | 3%                  | 2,156,520        | 16%                 |
|                           |                |                |                  |                     |                |                     |                  |                     |                  |                     |                  |                     |                  |                     |
| Total Uses                | 22,518,925     | 29,531,164     | 32,631,118       | 10%                 | 26,293,321     | -19%                | 31,724,895       | 21%                 | 32,485,513       | 2%                  | 33,325,466       | 3%                  | 34,423,460       | 3%                  |
|                           |                |                |                  |                     |                |                     |                  |                     |                  |                     |                  |                     |                  | $\sqcup \sqcup$     |
| Change to Fund Balance    | (4,700,297)    | (7,740,793)    | (12,581,618)     | 63%                 | (3,316,821)    | -74%                | (7,453,225)      | 125%                | (6,899,246)      | -7%                 | (6,404,882)      | -7%                 | (6,148,545)      | -4%                 |

|                                      | 1997<br>Actual | 1998<br>Current | 1999<br>Budget | % Change from prior year | 2000<br>Forecast | %<br>Change from<br>prior year | 2001<br>Forecast | %<br>Change from<br>prior year | 2002<br>Forecast | %<br>Change from<br>prior year | 2003<br>Forecast | %<br>Change from<br>prior year | 2004<br>Forecast | % Change from prior year |
|--------------------------------------|----------------|-----------------|----------------|--------------------------|------------------|--------------------------------|------------------|--------------------------------|------------------|--------------------------------|------------------|--------------------------------|------------------|--------------------------|
| Operations Sources                   |                |                 |                |                          |                  |                                |                  |                                |                  |                                |                  |                                |                  |                          |
|                                      |                |                 |                |                          |                  |                                |                  |                                |                  |                                |                  |                                |                  |                          |
| Charges For Service                  | 3,379          | 5,487           | 8,000          | 46%                      | 5,000            | -38%                           | 5,075            | 1%                             | 5,151            | 1%                             | 5,228            | 1%                             | 5,307            | 1%                       |
| Charges for Sale                     | 572,793        | 399,057         | 440,500        | 10%                      | 500,500          | 14%                            | 500,500          | 0%                             | 500,500          | 0%                             | 500,500          | 0%                             | 500,500          | 0%                       |
| Rents                                | 1,607,837      | 1,797,617       | 1,850,000      | 3%                       | 1,750,000        | -5%                            | 1,776,250        | 1%                             | 1,802,894        | 1%                             | 1,829,937        | 1%                             | 1,857,386        | 1%                       |
| Other Misc Revenues                  | 21             | 63              | -              | -100%                    | -                | N/A                            | -                | N/A                            | -                | N/A                            | -                | N/A                            |                  | N/A                      |
| Total Operations Sources             | 2,184,030      | 2,202,224       | 2,298,500      | 4%                       | 2,255,500        | -2%                            | 2,281,825        | 1%                             | 2,308,545        | 1%                             | 2,335,666        | 1%                             | 2,363,193        | 1%                       |
|                                      |                |                 |                |                          |                  |                                |                  |                                |                  |                                |                  |                                |                  |                          |
| Uses                                 |                |                 |                |                          |                  |                                |                  |                                |                  |                                |                  |                                |                  |                          |
| Operations Uses                      |                |                 |                |                          |                  |                                |                  |                                |                  |                                |                  |                                |                  |                          |
| Personnel                            | 615,669        | 614,762         | 657,147        |                          | 660,963          | 1%                             | 684,097          | 3%                             | 708,040          | 4%                             | 732,821          | 4%                             | 758,470          | 4%                       |
| Contractual Services                 | 400,548        | 509,014         | 649,150        | 28%                      | 692,644          | 7%                             | 703,034          | 1%                             | 713,579          | 1%                             | 724,283          | 1%                             | 735,147          | 1%                       |
| Opertating Budget                    | 119,048        | 102,796         | 140,400        | 37%                      | 140,400          | 0%                             | 142,506          | 2%                             | 144,644          | 2%                             | 146,813          | 1%                             | 149,015          | 1%                       |
| Equipment                            | 286,200        | 455,211         | 682,000        | 50%                      | 442,000          | -35%                           | 448,630          | 1%                             | 455,359          | 1%                             | 462,190          | 1%                             | 469,123          | 1%                       |
| Finance                              | 78,549         | 91,156          | 100,884        | 11%                      | 108,018          | 7%                             | 111,591          | 3%                             | 115,286          | 3%                             | 119,107          | 3%                             | 123,058          | 3%                       |
| Total Non-Operations Uses            | 1,500,014      | 1,772,939       | 2,229,581      | 26%                      | 2,044,025        | -8%                            | 2,089,858        | 2%                             | 2,136,908        | 2%                             | 2,185,214        | 2%                             | 2,234,814        | 2%                       |
| Non-Operations Sources               |                |                 |                |                          |                  |                                |                  |                                |                  |                                |                  |                                |                  |                          |
| Transfer from General Fund           |                |                 | 220,000        | N/A                      | 1,195,000        | 443%                           | 1,195,000        | 0%                             | 1,195,000        | 0%                             | 1,159,000        | -3%                            | 975,000          | -16%                     |
| Transfer from Capital                |                |                 |                |                          | 372,000          | N/A                            | 1,662,000        | 347%                           | 230,000          | -86%                           | 2,740,000        | 1091%                          | -                | N/A                      |
| Bond Proceeds                        |                |                 |                |                          | -                | N/A                            | -                | N/A                            | -                | N/A                            | 4,555,000        | N/A                            | -                | N/A                      |
| Total Non-Operations Sources         | -              | -               | 220,000        | N/A                      | 1,567,000        | N/A                            | 2,857,000        | 82%                            | 1,425,000        | -50%                           | 8,454,000        | 493%                           | 975,000          | -88%                     |
| Non Operations Hose                  |                |                 |                |                          |                  |                                |                  |                                |                  |                                |                  |                                |                  |                          |
| Non-Operations Uses                  | -              |                 |                |                          | 2.049.000        | NI/A                           | 2 207 000        | 57%                            | 1 775 000        | -45%                           | 4.192.000        | 136%                           | 075 000          | -77%                     |
| Capital Pay As You Go Capital Bonded | -              |                 |                |                          | 2,049,000        | N/A<br>N/A                     | 3,207,000        | 5/%<br>N/A                     | 1,775,000        | -45%<br>N/A                    | , . ,            |                                | 975,000          | -77%<br>N/A              |
|                                      |                |                 |                | NI/A                     | 2.040.000        | N/A<br>N/A                     | 2 207 000        |                                | 4 775 000        |                                | 4,555,000        | N/A                            | 975.000          | -89%                     |
| Total Non-Operations Uses            | -              | -               | -              | N/A                      | 2,049,000        | N/A                            | 3,207,000        | 57%                            | 1,775,000        | -45%                           | 8,747,000        | N/A                            | 975,000          | -89%                     |
| Total Sources                        | 2,184,030      | 2,202,224       | 2,518,500      | 14%                      | 3,822,500        | N/A                            | 5,138,825        | 34%                            | 3,733,545        | -27%                           | 10,789,666       | 189%                           | 3,338,193        | -69%                     |
| Total Uses                           | 1,500,014      | 1,772,939       | 2,229,581      | 26%                      | 4,093,025        | 84%                            | 5,296,858        | 29%                            | 3,911,908        | -26%                           | 10,932,214       | 179%                           | 3,209,814        | -71%                     |
| Change to Fund Balance               | 684,016        | 429,285         | 288,919        | -33%                     | (270,525)        | -194%                          | (158,033)        | -42%                           | (178,363)        | 13%                            | (142,549)        | -20%                           | 128,379          | -190%                    |

|   | 1997<br>Actual | 1998<br>Actual | % Change from prior year | 1999<br>Approved<br>Budget | % Change from prior year | 2000<br>Agency Phase<br>Budget | %<br>Change from<br>prior year | 2001<br>Forecast | % Change from prior year | 2002<br>Forecast | %<br>Change from<br>prior year | 2003<br>Forecast | % Change from prior year | 2004<br>Forecast | % Change from prior year |
|---|----------------|----------------|--------------------------|----------------------------|--------------------------|--------------------------------|--------------------------------|------------------|--------------------------|------------------|--------------------------------|------------------|--------------------------|------------------|--------------------------|
|   |                |                |                          |                            |                          |                                |                                |                  |                          |                  |                                |                  |                          |                  |                          |
| Operating Revenues:                           |                |                |                          |                            |                          |                                |                                |                  |                          |                  |                                |                  |                          |                  |                          |
| Utility Charges                               | 43,669,716     | 48,761,625     | 11.7%                    | 49,700,000                 | 1.9%                     | 54,825,000                     | 10.3%                          | 57,895,200       | 5.6%                     | 60,211,008       | 4.0%                           | 62,499,026       | 3.8%                     | 63,999,003       | 2.4%                     |
| Late Payment Revenue                          | 356,710        | 345,536        | -3.1%                    | 131,000                    | -62.1%                   | 395,224                        | 201.7%                         | 417,357          | 5.6%                     | 434,051          | 4.0%                           | 450,545          | 3.8%                     | 461,358          | 2.4%                     |
| Sewer Availability Charges                    | 1,066,230      | 785,950        | -26.3%                   | 700,000                    | -10.9%                   | 1,000,000                      | 42.9%                          | -                | -100.0%                  | -                | -                              | -                | -                        | -                | -                        |
| Grants  | -              | -              | -                        | 4,230,000                  | -                        | 1,426,401                      | 100.0%                         | -                | -100.0%                  | -                | -                              | -                | -                        | -                | -                        |
| Other Revenue                                 | 266,134        | (25,030)       | -109.4%                  | 508,496                    | -2131.5%                 | 400,000                        | -21.3%                         | 400,000          | 0.0%                     | 400,000          | 0.0%                           | 400,000          | 0.0%                     | 400,000          | 0.0%                     |
| Total Operating Revenues                      | 45,358,790     | 49,868,081     | 9.9%                     | 55,269,496                 | 10.8%                    | 58,046,625                     | 5.0%                           | 58,712,557       | 1.1%                     | 61,045,059       | 4.0%                           | 63,349,571       | 3.8%                     | 64,860,361       | 2.4%                     |
| Operating Expenes:                            |                |                |                          |                            |                          |                                |                                |                  |                          |                  |                                |                  |                          |                  |                          |
| Sewer Design                                  | 1,058,743      | 1,114,454      | 5.3%                     | 1,303,766                  | 17.0%                    | 1,938,543                      | 48.7%                          | 1,996,699        | 3.0%                     | 2,056,600        | 3.0%                           | 2,118,298        | 3.0%                     | 2,181,847        | 3.0%                     |
| Sewer Maintenance                             | 5,986,166      | 6,715,278      | 12.2%                    | 5,639,937                  | -16.0%                   | 5,708,230                      | 1.2%                           | 6,604,759        | 15.7%                    | 6,848,401        | 3.7%                           | 7,147,854        | 4.4%                     | 7,578,289        | 6.0%                     |
| Decision Packages On-Going Expenses           |                |                | -                        |                            | -                        | 827,000                        | -                              | 851,810          | 3.0%                     | 877,364          | 3.0%                           | 903,685          | 3.0%                     | 930,796          | 3.0%                     |
| Decision Packages One-Time Expenses           |                |                | -                        |                            | -                        | 225,000                        | -                              |                  | -100.0%                  |                  | -                              |                  |                          |                  |                          |
| Street Cleaning                               |                |                | -                        |                            | -                        | 4,458,363                      | -                              | 4,636,698        | 4.0%                     | 4,822,165        | 4.0%                           | 5,015,052        | 4.0%                     | 5,215,654        | 4.0%                     |
| Storm Water Management                        | 380,239        | 433,379        | 14.0%                    | 545,396                    | 25.8%                    | -                              | -100.0%                        | -                | -                        | -                | -                              | -                | -                        | -                | -                        |
| Met Council - Waste Charges                   | 27,578,460     | 26,478,067     | -4.0%                    | 26,494,007                 | 0.1%                     | 26,494,007                     | 0.0%                           | 27,272,750       | 2.9%                     | 27,272,750       | 0.0%                           | 28,197,250       | 3.4%                     | 29,121,750       | 3.3%                     |
| Overhead Charges/SAC Fees                     | 3,399,238      | 3,321,923      | -2.3%                    | 4,383,790                  | 32.0%                    | 4,383,790                      | 0.0%                           | 1,697,176        | -61.3%                   | 1,719,455        | 1.3%                           | 1,774,760        | 3.2%                     | 1,830,753        | 3.2%                     |
| Utility Billing/Computer/Adminstrative        | 124,630        | 109,248        | -12.3%                   | 150,853                    | 38.1%                    | 135,005                        | -10.5%                         | 2,282,945        | 1591.0%                  | 2,351,434        | 3.0%                           | 2,421,977        | 3.0%                     | 2,494,636        | 3.0%                     |
| Total Operating Expenditures                  | 38,527,476     | 38,172,349     | -0.9%                    | 38,517,749                 | 0.9%                     | 44,169,938                     | 14.7%                          | 45,342,837       | 2.7%                     | 45,948,170       | 1.3%                           | 47,578,876       | 3.5%                     | 49,353,725       | 3.7%                     |
| Operating Revenue over (Under) Expenses       | 6,831,314      | 11,695,732     | 71.2%                    | 16,751,747                 | 43.2%                    | 13,876,687                     | -17.2%                         | 13,369,720       | -3.7%                    | 15,096,889       | 12.9%                          | 15,770,695       | 4.5%                     | 15,506,636       | -1.7%                    |
| Non-Operating Financing Activities:           |                |                |                          |                            |                          |                                |                                |                  |                          |                  |                                |                  |                          |                  |                          |
| *Bond Proceeds                                | 261,644        | 5,987,453      | 2188.4%                  | 18,450,000                 | 208.1%                   | 11,419,000                     | -38.1%                         | 8,622,000        | -24.5%                   | 8,327,000        | -3.4%                          | 4,601,000        | -44.7%                   | 8,298,000        | 80.4%                    |
| Non-Operating Expenses                        |                |                |                          |                            |                          |                                |                                |                  |                          |                  |                                |                  |                          |                  |                          |
| Debt Service                                  | 3,456,097      | 3,623,950      | 4.9%                     | 8,401,498                  | 131.8%                   | 12,883,000                     | 53.3%                          | 12,399,971       | -3.7%                    | 5,678,096        | -54.2%                         | 5,038,681        | -11.3%                   | 5,596,471        | 11.1%                    |
| Capital Outlay                                | -              | 6,620,060      | -                        | 25,625,000                 | 287.1%                   | 12,369,000                     | -51.7%                         | 10,172,000       | -17.8%                   | 10,877,000       | 6.9%                           | 7,851,000        | -27.8%                   | 11,848,000       | 50.9%                    |
| Transfers (Engineering 2000 Decision Package) | 732,362        | 470,642        | -35.7%                   | 1,175,249                  | 149.7%                   | 2,289,044                      | 94.8%                          | 1,266,154        | -44.7%                   | 1,270,222        | 0.3%                           | 1,276,851        | 0.5%                     | 1,283,998        | 0.6%                     |
| Total Non-Operational Expenses                | 4,188,459      | 10,714,652     | 155.8%                   | 35,201,747                 | 228.5%                   | 27,541,044                     | -21.8%                         | 23,838,125       | -13.4%                   | 17,825,318       | -25.2%                         | 14,166,532       | -20.5%                   | 18,728,469       | 32.2%                    |
|   |                |                |                          |                            |                          |                                |                                |                  |                          |                  |                                |                  |                          |                  |                          |
| Increase/(Decrease) to Fund Balance           | 2,904,499      | 6,968,533      |                          | -                          |                          | (2,245,357)                    |                                | (1,846,405)      |                          | 5,598,571        |                                | 6,205,163        |                          | 5,076,167        |                          |

|   | 1997        | 1998        | %                         | 1999       | %                         | 2000                   | %                         | 2001        | %                         | 2002        | %                         | 2003        | %                         | 2004       | %                         |
|---|-------------|-------------|---------------------------|------------|---------------------------|------------------------|---------------------------|-------------|---------------------------|-------------|---------------------------|-------------|---------------------------|------------|---------------------------|
|   | Actual      | Actual      | Change from<br>prior year | Original   | Change from<br>prior year | Agency Phase<br>Budget | Change from<br>prior year | Forecast    | Change from<br>prior year | Forecast    | Change from<br>prior year | Forecast    | Change from<br>prior year | Forecast   | Change from<br>prior year |
|   |             |             |                           |            |                           | Budget                 |                           |             |                           |             |                           |             |                           |            |                           |
| Operating Revenues:                           |             |             |                           |            |                           |                        |                           |             |                           |             |                           |             |                           |            |                           |
| Water Service Charges                         | 32,952,539  | 36,834,239  | 11.8%                     | 36,000,000 | -2.3%                     | 44,424,346             | 23.4%                     | 45,615,570  | 2.7%                      | 49,447,278  | 8.4%                      | 53,254,718  | 7.7%                      | 57,089,058 | 7.2%                      |
| Internal Billing/Other                        | 6,698,908   | 7,592,998   | 13.3%                     | 6,555,525  | -13.7%                    | 1,633,200              | -75.1%                    | 6,187,262   | 278.8%                    | 6,338,905   | 2.5%                      | 6,495,648   | 2.5%                      | 6,657,672  | 2.5%                      |
| Total Operating Revenues                      | 39,651,447  | 44,427,237  | 12.0%                     | 42,555,525 | -4.2%                     | 46,057,546             | 8.2%                      | 51,802,832  | 12.5%                     | 55,786,183  | 7.7%                      | 59,750,366  | 7.1%                      | 63,746,730 | 6.7%                      |
| Operating Expenses:                           |             |             |                           |            |                           |                        |                           |             |                           |             |                           |             |                           |            | 1                         |
| Administrative Costs                          | 688,663     | 650,264     | -5.6%                     | 762,557    | 17.3%                     | 717,450                | -5.9%                     | 738,974     | 3.0%                      | 761,143     | 3.0%                      | 783,977     | 3.0%                      | 807,496    | 3.0%                      |
| Decision Packages On-Going Expenses           | -           | -           | -                         | -          | -                         | 900,000                | 100.0%                    | 927,000     | 3.0%                      | 954,810     | 3.0%                      | 983,454     | 3.0%                      | 1,012,958  | 3.0%                      |
| Engineering                                   | 969,613     | 1,045,764   | 7.9%                      | 1,639,114  | 56.7%                     | 568,245                | -65.3%                    | 585,292     | 3.0%                      | 602,851     | 3.0%                      | 620,937     | 3.0%                      | 639,565    | 3.0%                      |
| Water Treatment                               | 15,413,522  | 15,687,619  | 1.8%                      | 15,500,429 | -1.2%                     | 16,658,406             | 7.5%                      | 16,672,168  | 0.1%                      | 16,863,334  | 1.1%                      | 17,369,234  | 3.0%                      | 17,890,310 | 3.0%                      |
| Water Distribution                            | 6,365,530   | 6,519,186   | 2.4%                      | 6,364,201  | -2.4%                     | 6,626,014              | 4.1%                      | 6,638,364   | 0.2%                      | 6,837,515   | 3.0%                      | 7,042,641   | 3.0%                      | 7,253,920  | 3.0%                      |
| Major Repairs                                 | 2,201,342   | 3,109,210   | 41.2%                     | 3,102,207  | -0.2%                     | 3,111,898              | 0.3%                      | 5,057,121   | 62.5%                     | 6,088,861   | 20.4%                     | 6,723,602   | 10.4%                     | 7,561,465  | 12.5%                     |
| Finance                                       | 3,326,857   | 3,797,028   | 14.1%                     | 4,021,040  | 5.9%                      | 4,078,803              | 1.4%                      | 4,250,860   | 4.2%                      | 4,378,386   | 3.0%                      | 4,509,737   | 3.0%                      | 4,645,028  | 3.0%                      |
| Retirment Incentive                           | 96,588      | 105,410     | 9.1%                      | 117,000    | 11.0%                     | 130,000                | 11.1%                     | -           | -100.0%                   | -           | -                         | -           | -                         | -          | -                         |
| Total Operating Expenditures                  | 29,062,115  | 30,914,481  | 6.4%                      | 31,506,548 | 1.9%                      | 32,790,816             | 4.1%                      | 34,869,779  | 6.3%                      | 36,486,900  | 4.6%                      | 38,033,582  | 4.2%                      | 39,810,742 | 4.7%                      |
| Operating Revenue over (Under) Expenses       | 10,589,332  | 13,512,756  | 27.6%                     | 11,048,977 | -18.2%                    | 13,266,730             | 20.1%                     | 16,933,053  | 27.6%                     | 19,299,283  | 14.0%                     | 21,716,784  | 12.5%                     | 23,935,988 | 10.2%                     |
| Non-Operating Financing Activities:           |             |             |                           |            |                           |                        |                           |             |                           |             |                           |             |                           |            |                           |
| *Bond Proceeds                                | -           | -           | -                         | 19,375,000 | -                         | 21,585,000             | 11.4%                     | -           | -100.0%                   | -           | -                         | -           | -                         | -          | -                         |
| Non-Operating Expenses                        |             |             |                           |            |                           |                        |                           |             |                           |             |                           |             |                           |            |                           |
| Debt Service                                  | 4,285,498   | 4,616,824   | 7.7%                      | 3,744,000  | -18.9%                    | 8,027,000              | 114.4%                    | 10,374,263  | 29.2%                     | 11,727,924  | 13.0%                     | 12,384,493  | 5.6%                      | 12,205,613 | -1.4%                     |
| Capital Outlay                                | 5,773,729   | 11,025,204  | 91.0%                     | 21,375,000 | 93.9%                     | 24,085,000             | 12.7%                     | 5,500,000   | -77.2%                    | 6,000,000   | 9.1%                      | 6,500,000   | 8.3%                      | 7,000,000  | 7.7%                      |
| Transfer to ITS                               | 2,027,005   | 2,045,483   | 0.9%                      | 2,045,483  | 0.0%                      | 2,046,005              | 0.0%                      | 2,107,385   | 3.0%                      | 2,170,607   | 3.0%                      | 2,235,725   | 3.0%                      | 2,302,797  | 3.0%                      |
| Transfers to ITS (Eng. 2000 Decision Package) | -           | -           | -                         | -          | -                         | 339,077                | N/A                       | 2,173,506   | 541.0%                    | 2,236,728   | 2.9%                      | 2,301,846   | 2.9%                      | 2,368,918  | 2.9%                      |
| Total Non-Operational Expenses                | 12,086,232  | 17,687,511  | 46.3%                     | 27,164,483 | 53.6%                     | 34,497,082             |                           | 20,155,154  | -41.6%                    | 22,135,259  | 9.8%                      | 23,422,064  | 5.8%                      | 23,877,328 | 1.9%                      |
| (D)   |             |             |                           |            |                           |                        |                           | 4           |                           |             |                           |             |                           |            |                           |
| Increase/(Decrease) to Fund Balance           | (1,496,900) | (4,174,755) |                           | 3,259,494  |                           | 354,648                |                           | (3,222,101) |                           | (2,835,976) |                           | (1,705,280) |                           | 58,660     | <u> </u>                  |
|   |             |             |                           |            |                           |                        |                           |             |                           |             |                           |             |                           |            |                           |

|  | 1997    | 1998   | 1999     | %           | 2000     | %           | 2001     | %           | 2002     | %           | 2003     | %           | 2004     | %           |
|--|---------|--------|----------|-------------|----------|-------------|----------|-------------|----------|-------------|----------|-------------|----------|-------------|
|  | Actual  | Actual | Approved | Change from | Forecast | Change from |
|  |         |        | Budget   | prior year  |          | prior year  |
|  |         |        |          |             |          |             |          |             |          |             |          |             |          |             |
|  |         |        |          |             |          |             |          |             |          |             |          |             |          |             |
| Operating Revenues:                                |         |        |          |             |          |             |          |             |          |             |          |             |          |             |
| Parking Ramp and Lot Fees                          | 30,450  | 34,087 | 34,394   | 0.9%        | 36,192   | 5.2%        | 37,514   | 3.7%        | 38,889   | 3.7%        | 40,318   | 3.7%        | 41,804   | 3.7%        |
| TAD Ramps  | 7,698   | 9,405  | 9,584    | 1.9%        | 10,011   | 4.5%        | 10,411   | 4.0%        | 10,828   | 4.0%        | 11,261   | 4.0%        | 11,712   | 4.0%        |
| Future Ramps                                       | 0       | 0      | 1,302    |             | 1,362    | 4.6%        | 6,295    | 362.2%      | 6,848    | 8.8%        | 7,317    | 6.8%        | 7,612    | 4.0%        |
| Other Revenue                                      | 142     | 109    | 907      | 732.1%      | 1,092    | 20.4%       | 1,093    | 0.1%        | 1,094    | 0.1%        | 1,094    | 0.1%        | 1,095    | 0.1%        |
| Total Operating Revenues                           | 38,290  | 43,601 | 46,187   | 5.9%        | 48,657   | 5.3%        | 55,314   | 13.7%       | 57,659   | 4.2%        | 59,990   | 4.0%        | 62,223   | 3.7%        |
| Operating Expenses:                                |         |        |          |             |          |             |          |             |          |             |          |             |          |             |
| Administrative Costs                               | 625     | 785    | 1,201    | 53.0%       | 800      | -33.4%      | 824      | 3.0%        | 849      | 3.0%        | 874      | 3.0%        | 900      | 3.0%        |
|  | 023     | 765    | 1,201    | 55.0%       |          | -33.4%      | 024      | 3.0%        | 049      | 3.0%        | 0/4      | 3.0%        | 900      | 3.0%        |
| Decision Packages                                  | 40.400  | 40.005 | 04.500   | 10.50/      | 2,558    |             | 04.074   | 45 50/      | 04.000   | 0.00/       | 05.740   | 0.00/       | 00.504   | 0.00/       |
| Parking Ramp Operations                            | 18,160  | 18,065 | 21,593   | 19.5%       | 21,006   | -2.7%       | 24,271   | 15.5%       | 24,999   | 3.0%        | 25,749   | 3.0%        | 26,521   | 3.0%        |
| TAD Ramps  | 4,243   | 5,710  | 6,233    | 9.2%        | 6,139    | -1.5%       | 6,323    | 3.0%        | 6,513    | 3.0%        | 6,708    | 3.0%        | 6,909    | 3.0%        |
| On Street Traffic Enforcement                      | 1,995   | 1,937  | 2,167    | 11.9%       | 2,237    | 3.2%        | 2,304    | 3.0%        | 2,373    | 3.0%        | 2,444    | 3.0%        | 2,518    | 3.0%        |
| Total Operating Expenses                           | 25,023  | 26,497 | 31,194   | 17.7%       | 32,740   | 5.0%        | 33,722   | 3.0%        | 34,734   | 3.0%        | 35,776   | 3.0%        | 36,849   | 3.0%        |
| Operating Revenues Over                            |         |        |          |             |          |             |          |             |          |             |          |             |          |             |
| (Under) Operating Expenses                         | 13,267  | 17,104 | 14,993   | -12.3%      | 15,917   | 6.2%        | 21,591   | 35.6%       | 22,925   | 6.2%        | 24,214   | 5.6%        | 25,374   | 4.8%        |
| Non-Operating Revenues:                            |         |        |          |             |          |             |          |             |          |             |          |             |          |             |
| Sales Tax - Convention Center Related Debt Service | 7,757   | 8,658  | 8,536    | -1.4%       | 12,478   | 46.2%       | 9,108    | -27.0%      | 9,212    | 1.1%        | 9,263    | 0.6%        | 9,263    | 0.0%        |
| Capital - Special Assessment                       | 0       | 0,000  | 2,750    | 0.0%        | 0        | -100.0%     | 0,100    | 0.0%        | 0,2.2    | 0.0%        | 0,200    | 0.0%        | 0,200    | 0.0%        |
| Other  | 238     | 235    | 3,485    | 1383.0%     | 235      | -93.3%      | 235      | 0.0%        | 235      | 0.0%        | 235      | 0.0%        | 235      | 0.0%        |
| Total Non-Operating Revenues                       | 7,995   | 8,893  | 14,771   | 66.1%       | 12,713   | -13.9%      | 9,343    | -26.5%      | 9,447    | 1.1%        | 9,498    | 0.5%        | 9,498    | 0.0%        |
| Total Norr-Operating Nevertues                     | 1,995   | 0,093  | 14,771   | 00.176      | 12,713   | -13.976     | 3,343    | -20.5 /6    | 3,447    | 1.170       | 3,430    | 0.5 /6      | 3,430    | 0.0 /6      |
| Non-Operating Expenses                             |         |        |          |             |          |             |          |             |          |             |          |             |          |             |
| Capital - Pay as You Go                            | 1,792   | 1,923  | 2,503    | 30.2%       | 2,390    | -4.5%       | 1,930    | -19.2%      | 2,180    | 13.0%       | 2,680    | 22.9%       | 2,930    | 9.3%        |
| Circulator/Other Light Rail Expenses               |         |        |          |             | 3,351    |             | 3,872    |             | 216      |             | 4,099    |             | 454      |             |
| Capital - Special Assessment                       | 0       | 0      | 2,900    | 0.0%        | 0        | -100.0%     | 0        | 0.0%        | 0        | 0.0%        | 0        | 0.0%        | 0        | 0.0%        |
| Subtotal Capital                                   | 1,792   | 1,923  | 5,403    | 181.0%      | 5,741    | 6.3%        | 5,802    | 1.1%        | 2,396    | -58.7%      | 6,779    | 182.9%      | 3,384    | -50.1%      |
| Debt Service - Current                             | 13,304  | 13,618 | 14,894   | 9.4%        | 15,181   | 1.9%        | 15,653   | 3.1%        | 15,641   | -0.1%       | 16,255   | 3.9%        | 16,500   | 1.5%        |
| Debt Service - Future                              | 0       | 0      | 669      | 0.0%        | 816      | 22.0%       | 3,291    | 303.3%      | 4,789    | 45.5%       | 5,214    | 8.9%        | 5,150    | -1.2%       |
| Subtotal Debt Service                              | 13,304  | 13,618 | 15,563   | 14.3%       | 15,997   | 2.8%        | 18,944   | 18.4%       | 20,430   | 7.8%        | 21,469   | 5.1%        | 21,650   | 0.8%        |
| T. (   | 0.400   | 0.740  | 0.040    | 0.40/       | 0.050    | 00.00/      | 0.040    | 07.00/      | 0.040    | 0.00/       | 0.040    | 0.00/       | 0.040    | 0.00/       |
| Transfer to the General Fund                       | 6,400   | 6,740  | 6,948    | 3.1%        | 8,350    | 20.2%       | 6,043    | -27.6%      | 6,043    | 0.0%        | 6,043    | 0.0%        | 6,043    | 0.0%        |
| Transfer to Other Funds                            | 474     | 400    | 495      | 23.8%       | 5,177    | 945.9%      | 748      | -85.6%      | 862      | 15.2%       | 822      | -4.6%       | 822      | 0.0%        |
| Subtotal Transfer                                  | 6,874   | 7,140  | 7,443    | 4.2%        | 13,527   | 81.7%       | 6,791    | -49.8%      | 6,905    | 1.7%        | 6,865    | -0.6%       | 6,865    | 0.0%        |
| Other  | 13      | 12     | 15       | 25.0%       | 15       | 0.0%        | 0        | -100.0%     | 0        | 0.0%        | 0        | 0.0%        | 0        | 0.0%        |
|  |         |        |          |             |          |             |          |             |          |             |          |             |          |             |
| Total Non-Operating Expenses                       | 21,983  | 22,693 | 28,424   | 25.3%       | 35,280   | 24.1%       | 31,537   | -10.6%      | 29,731   | -5.7%       | 35,113   | 18.1%       | 31,899   | -9.2%       |
| Total System Increase/(Decrease) to Fund Balance   | (721)   | 3,304  | 1,340    |             | (6,650)  |             | (603)    |             | 2,640    |             | (1,401)  |             | 2,973    |             |
| TAD System Increase/(Decrease)                     | 3,455   | 3,695  | 3,351    |             | 3,872    |             | 216      |             | 4,099    |             | 454      |             | 4,349    |             |
|  | ,       | ,      | ,        |             | ,        |             |          |             | ,        |             |          |             | ,        |             |
| City System Increase/(Decrease)                    | (4,176) | (391)  | (2,011)  |             | (10,522) |             | (819)    |             | (1,458)  |             | (1,854)  |             | (1,376)  |             |

## Solid Waste City of Minneapolis Summary

|                              | 1997<br>Actual | 1998<br>Actual | 1999<br>Original<br>Budget | %<br>Change from<br>prior year | 2000<br>Forecast | %<br>Change from<br>prior year | 2001<br>Forecast | %<br>Change from<br>prior year | 2002<br>Forecast | %<br>Change<br>from prior<br>year | 2003<br>Forecast | %<br>Change<br>from prior<br>year | 2004<br>Forecast | %<br>Change<br>from prior<br>year |
|------------------------------|----------------|----------------|----------------------------|--------------------------------|------------------|--------------------------------|------------------|--------------------------------|------------------|-----------------------------------|------------------|-----------------------------------|------------------|-----------------------------------|
| Operating Revenue            |                |                |                            |                                |                  |                                |                  |                                |                  |                                   |                  |                                   |                  |                                   |
|                              |                |                |                            |                                |                  |                                |                  |                                |                  |                                   |                  |                                   |                  |                                   |
| Sanitation Fees              | 21,174         | 21,000         | 21,150                     | 1%                             | 21,250           | 0%                             | 21,250           | 0%                             | 21,250           | 0%                                | 21,250           | 0%                                | 21,250           | 0%                                |
| Charges for Services         | 294            | 359            | 400                        | 11%                            | 400              | 0%                             | 406              | 1%                             | 412              | 1%                                | 418              | 1%                                | 425              | 1%                                |
| Recyclable Sales             | 31             | 0              | 0                          | N/A                            | 0                | N/A                            | 0                | N/A                            | 0                | N/A                               | 0                | N/A                               | 0                | N/A                               |
| Sale of Scrap                | 519            | 569            | 400                        | -30%                           | 400              | 0%                             | 406              | 1%                             | 412              | 1%                                | 418              | 1%                                | 425              | 1%                                |
| Assessment Revenue           | 114            | 71             | 77                         | 8%                             | 77               | 0%                             | 78               | 1%                             | 78               | 0%                                | 78               | 0%                                | 78               | 0%                                |
| Miscellaneous Revenue        | 11             | 11             | 0                          | 0%                             | 0                | 0%                             | 0                | 0%                             | 0                | 0%                                | 0                | 0%                                | 0                | 0%                                |
| HC Grants                    | 1,028          | 1,008          | 1,000                      | -1%                            | 1,000            | 0%                             | 1,000            | 0%                             | 1,000            | 0%                                | 1,000            | 0%                                | 1,000            | 0%                                |
| Total Operating Revenue      | 23,171         | 23,018         | 23,027                     | 0%                             | 23,127           | 0%                             | 23,140           | 0%                             | 23,152           | 0%                                | 23,165           | 0%                                | 23,177           | 0%                                |
| Operating Expenses           |                |                |                            |                                |                  |                                |                  |                                |                  |                                   |                  |                                   |                  |                                   |
| Collection                   | 9,708          | 9,919          | 10,971                     | 11%                            | 11,131           | 1%                             | 11,228           | 1%                             | 11,328           | 1%                                | 11,430           | 1%                                | 11,535           | 1%                                |
| Recycling                    | 4,078          | 4,212          | 3,769                      | -11%                           | 3,765            | 0%                             | 3,803            | 1%                             | 3,843            | 1%                                | 3,883            | 1%                                | 3,924            | 1%                                |
| Disposal                     | 4,815          | 4,824          | 4,505                      | -7%                            | 4,603            | 2%                             | 4,606            | 0%                             | 4,608            | 0%                                | 4,611            | 0%                                | 4,614            | 0%                                |
| Yardwaste                    | 1,704          | 1,865          | 2,417                      | 30%                            | 2,433            | 1%                             | 2,456            | 1%                             | 2,479            | 1%                                | 2,503            | 1%                                | 2,527            | 1%                                |
| Large Item/Problem Item      | 711            | 779            | 689                        | -12%                           | 689              | 0%                             | 692              | 0%                             | 695              | 0%                                | 697              | 0%                                | 700              | 0%                                |
| Transfer Station             | 488            | 691            | 714                        | 3%                             | 692              | -3%                            | 696              | 1%                             | 700              | 1%                                | 705              | 1%                                | 709              | 1%                                |
| Finance                      | 170            | 164            | 208                        | 27%                            | 205              | -1%                            | 205              | 0%                             | 205              | 0%                                | 205              | 0%                                | 205              | 0%                                |
| Retirement Incentive         | 7              | 9              | 9                          | 0%                             | 9                | 0%                             | 0                | 0%                             | 0                | 0%                                | 0                | 0%                                | 0                | 0%                                |
| Internal Service Charges     | 34             | 10             | 10                         | 0%                             | 11               | 10%                            | 10               | -9%                            | 10               | 0%                                | 10               | 0%                                | 10               | 0%                                |
| Total Operating Expenses     | 21,715         | 22,473         | 23,292                     | 4%                             | 23,538           | 1%                             | 23,696           | 1%                             | 23,868           | 1%                                | 24,045           | 1%                                | 24,226           | 1%                                |
| Operating Revenues Over      |                |                |                            |                                |                  |                                |                  |                                |                  |                                   |                  |                                   |                  |                                   |
| (Under) Operating Expenses   | 1,456          | 545            | (265)                      |                                | (411)            |                                | (556)            |                                | (716)            |                                   | (880)            |                                   | (1,048)          |                                   |
| Non-Operational Revenue      |                |                |                            |                                |                  |                                |                  |                                |                  |                                   |                  |                                   |                  |                                   |
| Transfers                    | 106            | 0              | 0                          | N/A                            | 0                | N/A                            | 0                | N/A                            | 0                | N/A                               | 0                | N/A                               | 0                | N/A                               |
| Total Non-Operating Revenue  | 106            | 0              | 0                          | N/A                            | 0                | N/A                            | 0                | N/A                            | 0                | N/A                               | 0                | N/A                               | 0                | N/A                               |
|                              | 1              |                | Ť                          |                                |                  | ,, .                           |                  |                                |                  |                                   |                  |                                   |                  |                                   |
| Non-Operating Exepenses      |                | 22,944         |                            |                                |                  |                                |                  |                                |                  |                                   |                  |                                   |                  |                                   |
| Bond Redemption              | 500            | 471            | 0                          | 0%                             | 0                | 0%                             | 0                | 0%                             | 0                | 0%                                | 0                | 0%                                | 0                | 0%                                |
| Utility Billing Payment      |                |                |                            |                                |                  |                                | -                |                                | -                |                                   |                  |                                   | -                |                                   |
| Total Non-Operating Expenses | 500            | 471            | 0                          |                                | 0                |                                | 0                |                                | 0                |                                   | 0                |                                   | 0                |                                   |
| Total Change to Fund Balance | 1,062          | 74             | (265)                      | -458%                          | (411)            | 55%                            | (556)            | 35%                            | (716)            | 29%                               | (880)            | 23%                               | (1,048)          | 19%                               |

## **Community Development Block Grant** (In Thousands)

### **City of Minneapolis**

|   | 1997   | 1998   | %                         | 1999   | %                         | 2000   | %                         | 2001     | %                         | 2002     | %                         | 2003     | %                         | 2004     | %                         |
|---|--------|--------|---------------------------|--------|---------------------------|--------|---------------------------|----------|---------------------------|----------|---------------------------|----------|---------------------------|----------|---------------------------|
|   | Actual | Actual | Change from<br>prior year | Budget | Change from prior<br>year | Budget | Change from<br>prior year | Forecast | Change from<br>prior year |
|   |        |        |                           |        |                           |        |                           |          |                           |          |                           |          |                           |          |                           |
|   |        |        |                           |        |                           |        |                           |          |                           |          |                           |          |                           |          |                           |
|   |        |        |                           |        |                           |        |                           |          |                           |          |                           |          |                           |          |                           |
|   |        |        |                           |        |                           |        |                           |          |                           |          |                           |          |                           |          |                           |
|   |        |        |                           |        |                           |        |                           |          |                           |          |                           |          |                           |          |                           |
|   |        |        |                           |        |                           |        |                           |          |                           |          |                           |          |                           |          |                           |
| Revenues:                                   | 00.500 | 45.040 |                           | 10.054 |                           | 40.007 |                           | 40.550   |                           | 40.405   |                           | 40.075   |                           | 0.070    |                           |
| Federal Grant                               | 20,539 | 15,848 | -22.8%                    | 16,954 | 7.0%                      | 16,937 | -0.1%                     | 13,550   |                           | 12,195   |                           | 10,975   |                           | 9,878    | 10.0%                     |
| Interest Revenue                            | 384    | 287    | -25.3%                    | 0      | -100.0%                   | 0      |                           | 0        | n/a                       | 0        | n/a                       | 0        | n/a                       | 0        | n/a                       |
| Program Income - Loan Recapture             | 853    | 783    | -8.2%                     | 0      | -100.0%                   | 0      | , ∝                       | 0        | n/a                       | 0        | n/a                       | 0        | n/a                       | 0 070    | n/a                       |
| Total Revenues                              | 21,776 | 16,918 | -22.3%                    | 16,954 | 0.2%                      | 16,937 | -0.1%                     | 13,550   | -20.0%                    | 12,195   | -10.0%                    | 10,975   | -10.0%                    | 9,878    | -10.0%                    |
| Expenditure by Major Program Category:      |        |        |                           |        |                           |        |                           |          |                           |          |                           |          |                           |          |                           |
| Economic Development                        | 1,801  | 1,237  | -31.3%                    | 2,317  | 87.2%                     | 2,003  | -13.6%                    | 2,003    | 0.0%                      | 2,003    | 0.0%                      | 2,003    | 0.0%                      | 2,003    | 0.0%                      |
| Improvements                                | 1,903  | 2,362  | 24.1%                     | 1,275  | -46.0%                    | 1,543  |                           | 1,543    | 0.0%                      | 1,543    |                           | 1,543    | 0.0%                      | 1,543    | 0.0%                      |
| Human Services                              | 4,250  | 3,227  | -24.1%                    | 3,125  | -3.2%                     | 2,986  |                           | 2,986    | 0.0%                      | 2,986    |                           | 2,986    | 0.0%                      | 2,986    | 0.0%                      |
| Housing                                     | 9,146  | 8,601  | -6.0%                     | 8,780  | 2.1%                      | 8,967  | 2.1%                      | 8,967    | 0.0%                      | 8,967    | 0.0%                      | 8,967    | 0.0%                      | 8,967    | 0.0%                      |
| Administration                              | 2,250  | 1,867  | -17.0%                    | 1,457  | -22.0%                    | 1,438  | -1.3%                     | 1,438    | 0.0%                      | 1,438    | 0.0%                      | 1,438    | 0.0%                      | 1,438    | 0.0%                      |
| Total Expenditure                           | 19,350 | 17,295 | -10.6%                    | 16,954 | -2.0%                     | 16,937 | -0.1%                     | 16,937   | 0.0%                      | 16,937   | 0.0%                      | 16,937   | 0.0%                      | 16,937   | 0.0%                      |
| Revenues Over                               | 2.426  | -377   | -115.5%                   | 0      | -100.0%                   | 0      | n/a                       | -3.387   | n/a                       | -4.742   | 40.0%                     | -5,962   | 25.7%                     | -7,059   | 18.4%                     |
| (Under) Operating Expenditures              |        |        |                           |        |                           |        | 1,70                      |          | .,,,,                     | .,       | 101070                    | 2,000    |                           | 1,000    |                           |
|   |        |        |                           |        |                           |        |                           |          |                           |          |                           |          |                           |          |                           |
|   |        |        |                           |        |                           |        |                           |          |                           |          |                           |          |                           |          |                           |
| Notes:                                      |        |        |                           |        |                           |        |                           |          |                           |          |                           |          |                           |          |                           |
| Finacial Plan does not include other        |        |        |                           |        |                           |        |                           |          |                           |          |                           |          |                           |          |                           |
| HUD projects (e.g. Emergency Shelter Grant, |        |        |                           |        |                           |        |                           |          |                           |          |                           |          |                           |          |                           |
| Housing Opportunities for People with Aids  |        |        |                           |        |                           |        |                           |          |                           |          |                           |          |                           |          |                           |
| or HOME programs.)                          |        |        |                           |        |                           |        |                           |          |                           |          |                           |          |                           |          |                           |
| The CDBG entitlement is obligated over and  |        |        |                           |        |                           |        |                           |          |                           |          |                           |          |                           |          |                           |
| above the current grant budgets by          |        |        |                           |        |                           |        |                           |          |                           |          |                           |          |                           |          |                           |
| \$7 million. This amount reflects what      |        |        |                           |        |                           |        |                           |          |                           |          |                           |          |                           |          |                           |
| the City borrowed against its               |        |        |                           |        |                           |        |                           |          |                           |          |                           |          |                           |          |                           |
| entitlement to fund the Block E             |        |        |                           |        |                           |        |                           |          |                           |          |                           |          |                           |          |                           |
| economic development project.               |        |        |                           |        |                           |        |                           |          |                           |          |                           |          |                           |          |                           |
| 2 2 2 2 1 2 2 1 2 2 2 2                     |        |        |                           |        |                           |        |                           |          |                           |          |                           |          |                           |          |                           |
|   |        |        |                           |        |                           |        |                           |          |                           |          |                           |          |                           |          |                           |
|   |        |        |                           |        |                           |        |                           |          |                           |          |                           |          |                           |          |                           |
|   |        |        |                           |        |                           |        |                           |          |                           |          |                           |          |                           |          |                           |
|   |        |        |                           |        |                           |        |                           |          |                           |          |                           |          |                           |          |                           |
|   |        |        |                           |        |                           |        |                           | L        |                           |          | L                         |          |                           |          |                           |

### **SELF-INSURANCE FUND**

# FIVE YEAR FINANCIAL PLAN (In Thousands)

|                                     | 1997<br>Acutual | 1998<br>Actual | 1999<br>Original | %<br>Change<br>from prior<br>year | 2000<br>Budget | %<br>Change<br>from prior<br>year | 2001<br>Forecast | %<br>Change<br>from prior<br>year | 2002<br>Forecast | %<br>Change<br>from prior<br>year | 2003<br>Forecast | %<br>Change<br>from prior<br>year | 2004<br>Forecast | %<br>Change<br>from prior<br>year |
|-------------------------------------|-----------------|----------------|------------------|-----------------------------------|----------------|-----------------------------------|------------------|-----------------------------------|------------------|-----------------------------------|------------------|-----------------------------------|------------------|-----------------------------------|
| Sources                             |                 |                |                  |                                   |                |                                   |                  |                                   |                  |                                   |                  |                                   |                  |                                   |
| Alternative Biomata Basel Con Force | 0               |                | 100              | 400000/                           | 400            | 450/                              | 404              | 00/                               | 400              | 00/                               | 205              | 00/                               | 040              | 00/                               |
| Alternative Dispute Resolution Fees | 245             | 396            | 130<br>334       | 12900%                            | 189<br>380     | 45%<br>14%                        | 194<br>391       | 2%<br>3%                          | 199<br>403       | 3%<br>3%                          | 205<br>415       | 3%<br>3%                          | 212<br>428       | 3%<br>3%                          |
| Benefit Administration              |                 |                |                  | -16%                              |                |                                   |                  |                                   |                  |                                   |                  |                                   |                  | 3%                                |
| Dental                              | 2,206           | 2,471          | 2,700            | 9%                                | 2,735          | 1%                                | 2,817            |                                   | 2,902            | 3%                                | 2,989            | 3%                                | 3,078            | 5%                                |
| Health Insurance                    | 19,733          | 21,484         | 25,245           | 18%                               | 25,321         | 0%                                | 26,587<br>6,341  | 5%                                | 27,916           | 5%<br>13%                         | 29,312           | 5%                                | 30,778           | 13%                               |
| Liability                           | 5,619<br>977    | 5,494<br>993   | 6,503            | 18%<br>2%                         | 5,607          | -14%<br>8%                        | 1,154            | 13%<br>5%                         | 7,175<br>1,212   | 13%                               | 8,118<br>1,272   | 13%<br>5%                         | 9,186            | 13%<br>5%                         |
| Life Insurance Minneflex            | 1,131           | 1,124          | 1,013<br>1,350   | 20%                               | 1,099<br>1,150 | -15%                              |                  |                                   | 1,212            | 3%                                | 1,272            | 3%                                | 1,336<br>1,294   | 3%                                |
|                                     |                 |                |                  |                                   |                |                                   | 1,185            |                                   |                  |                                   |                  |                                   |                  |                                   |
| Occupational Health Services        | 643<br>624      | 257            | 487              | 89%                               | 325            | -33%                              | 335              |                                   | 345              | 3%                                | 355              | 3%                                | 366              | 3%                                |
| Retirement Incentive                | _               | 656            | 727              | 11%                               | 769            | 6%                                | 0                |                                   | 0                |                                   | 0                |                                   | 0                | n/a                               |
| Severance Pool                      | 1,623           | 1,842          | 1,500            | -19%                              | 1,500          | 0%                                | 1,545            |                                   | 1,591            | 3%<br>5%                          | 1,639            |                                   | 1,688            | 3%<br>3%                          |
| Worker's Compensation               | 9,918           | 7,473          | 7,318            | -2%                               | 7,529          | 3%                                | 7,156            |                                   | 7,514            |                                   | 7,739            | 3%                                | 7,971            |                                   |
| Other                               | (1)             | (1)            | 0                | -100%                             | 0              | n/a                               | 0                | n/a                               | 0                | n/a                               | 0                | n/a                               | 0                | n/a                               |
| Total Sources                       | 42,718          | 42,190         | 47,307           | -11%                              | 46,604         | -1%                               | 47,704           | 2%                                | 50,477           | 6%                                | 53,302           | 6%                                | 56,337           | 6%                                |
| Uses                                |                 |                |                  |                                   |                |                                   |                  |                                   |                  |                                   |                  |                                   |                  |                                   |
| Alternative Dispute Resolution Fees | 10              | 87             | 130              | 49%                               | 188            | 45%                               | 194              | 3%                                | 199              | 3%                                | 205              | 3%                                | 212              | 3%                                |
| Benefit Administration              | 263             | 314            | 339              | 8%                                | 362            | 7%                                | 391              | 8%                                | 403              | 3%                                | 415              | 3%                                | 427              | 3%                                |
| Dental                              | 2,438           | 2,372          | 2,700            | 14%                               | 2,735          | 1%                                | 2,817            | 3%                                | 2,902            | 3%                                | 2,989            | 3%                                | 3,078            | 3%                                |
| Health Insurance                    | 19,458          | 20,977         | 24,400           | 16%                               | 25,321         | 4%                                | 26,587           | 5%                                | 27,916           | 5%                                | 29,312           | 5%                                | 30,778           | 5%                                |
| Liability                           | 6,983           | 7,249          | 8,102            | 12%                               | 8,162          | 1%                                | 8,407            | 3%                                | 8,659            | 3%                                | 8,919            | 3%                                | 9,186            | 3%                                |
| Life Insurance                      | 1,335           | 1,341          | 1,858            | 39%                               | 1,099          | -41%                              | 1,154            | 5%                                | 1,212            | 5%                                | 1,272            | 5%                                | 1,336            | 5%                                |
| Minneflex                           | 1,183           | 1,127          | 1,350            | 20%                               | 1,150          | -15%                              | 1,185            | 3%                                | 1,220            | 3%                                | 1,257            | 3%                                | 1,294            | 3%                                |
| Occupational Health Services        | 336             | 204            | 333              | 63%                               | 325            | -2%                               | 335              | 3%                                | 345              | 3%                                | 355              | 3%                                | 366              | 3%                                |
| Retirement Incentive                | 613             | 655            | 727              | 11%                               | 769            | 6%                                | 0                | -100%                             | 0                | n/a                               | 0                | n/a                               | 0                | n/a                               |
| Serverance Pool                     | 1,405           | 1,509          | 1,500            | -1%                               | 1,500          | 0%                                | 1,545            | 3%                                | 1,591            | 3%                                | 1,639            | 3%                                | 1,688            | 3%                                |
| Worker's Compensation               | 6,686           | 7,216          | 6,656            | -8%                               | 6,688          | 0%                                | 7,156            | 7%                                | 7,514            | 5%                                | 7,739            | 3%                                | 7,972            | 3%                                |
| Other                               | 0               | 0              | 0                | n/a                               | 0              | n/a                               | 0                | n/a                               | 0                | n/a                               | 0                | n/a                               | 0                | n/a                               |
| Total Uses                          | 40,710          | 43,051         | 48,095           | 12%                               | 48,299         | 0%                                | 49,770           | 3%                                | 51,961           | 4%                                | 54,102           | 4%                                | 56,337           | 4%                                |
| Change in Fund Balance              | 2,008           | (861)          | (788)            | -8%                               | (1,695)        | 115%                              | (2,066)          | 22%                               | (1,484)          | -28%                              | (801)            | -46%                              | 0                | -100%                             |